

Bruce Gendelman Insurance Services was established in 1981 to provide the affluent customer the utmost care in risk assessment and management, technical detail and superior insurance company relationships — all with the purpose of giving our clients the best insurance programs with the best possible service.

We have a growing number of clients in the Naples area, and Pam Czerwinski has recently joined our agency to work exclusively with our Naples clientele. Pam is very excited to be with us having worked in the Naples area over ten years, and in the insurance industry over 20 years.

Dedicated to protecting your assets, Bruce Gendelman Insurance Services carefully designs your insurance programs to provide you, our clients, with the security and exceptional coverage you need and deserve.

Our experienced staff treats each client's needs individually, from the initial risk analysis, to implementing a suitable program to assisting with a claim. After all, during a loss, you don't want to be handed over to someone who is not familiar with your account. If we cannot offer you a better program than what you already have, we may recommend that you continue with your current program; however we may make recommendations for improvement and/or reallocation of premium dollars.

Our clients depend on us to give them good advice. We believe our relationships with our clients are similar to those one has with a financial advisor or attorney. We value these client relationships and take our fiduciary responsibilities very seriously.

Whenever possible, we meet with our clients at least once a year to review their program. We bring the latest information on insurance industry trends, marketplace changes as well as options to enhance or improve the existing program. We take a proactive approach, believing our clients should not have to call us, but rather we should call them.

We also believe in bringing the best possible people in their field of expertise to work at the Bruce Gendelman Company, Inc. We have private client group staff in Aspen, Boca Raton, Chicago, Jupiter, Los Angeles, Miami, Milwaukee, Naples, New York, Palm Beach and Vail.



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We are proud of the Gendelman staff of over 30 professionals who work tirelessly to satisfy our clients across the United States and internationally. Our account managers ensure each client is afforded both a unique coverage program and 24 hour access to a risk professional.

We represent all the major insurance companies and we are able to offer personal and commercial insurance as well as life, long-term care and disability insurance. We will find the right fit for your personal needs or your business needs.

We would welcome the opportunity to review your current insurance program, make recommendations and add you to our list of valued clients. ■